AUTHORPRENEURSHIP

NAVIGATING THE BUSINESS SIDE OF WRITING

MARCH 2024

EMPOWERING VOICES:

CHAMPIONING DIVERSITY AND INCLUSION IN PUBLISHING

MAXIMIZING

YOUR IMPACT:

How to Monetize Your Message FROM SIDE

Hustle to Six Figures:

Scaling Your Author Business

NAVIGATING THE NEW FRONTIER:

Entrepreneurship in the Digital Age

ALCHE 2024 ALCHE STAID SUMMIT EDITION

030

Author Branding Roadmap

Condensed Guide for a 12-Month Transformation

Embark on a transformative personal branding journey with PitchDB. Whether you opt for a 12-month, week, or day approach, this guide provides a strategic path for developing a standout personal brand in the digital world.

MONTHS 1-3 **Building your Foundation**



Month 2: Craft Your Story

- Develop a compelling brand statement.
- Choose a visual theme for your brand.
- · Create consistent branding.

Month 1: Discover & Define

- Assess personal strengths and values.
- Set specific and achievable goals.
- Identify target audience and niche.

Month 3: Establish Online Presence

- Build a personal website with a portfolio.
- Optimize your social media profiles.
- Begin regular content posting.

MONTHS 4-6

Engagement and Skill Enhancement



Month 5: Community Build

- Engage in professional networking events.
- Foster interaction on social media.
- Start a newsletter for direct communication.

Month 4: Content Strategy

- · Plan a content calendar.
- Learn and implement SEO basics.
- Start content creation (podcasts, videos).

Month 6: Personal Development

- Start learning new skills.
- Practice public speaking.
- Seek feedback on your brand.

MONTHS 7-9

Brand Expansion and Analytics



Month 8: Analyze and Adapt

- Track website and social media analytics.
- Solicit and integrate audience feedback.
- Refine content strategy based on insights.

Month 7: Expand Your Reach

- Use PitchDB for finding and pitching events.
- Collaborate with peers for joint projects.
- Explore opportunities at industry events.

Month 9: Explore Monetization

- Identify potential monetization avenues.
- Test one monetization strategy.
- Plan for a scalable business model.

MONTHS 10-12

Refinement and Future Planning



Month 11: Reflect and Feedback

- Review yearly progress against set goals.
- Gather in-depth feedback from audience.
- Adjust goals and strategy for the next year.

Month 10: Maintain and Manage

- Conduct brand consistency audits.
- Develop a crisis management plan.
- Update digital assets and content.

Month 12: Explore Monetization

- Set new objectives for brand growth.
- Dedicate time for ongoing education.
- Map out a long-term vision for your brand.



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Thank you!



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AUTHORPRENEURSHIP

NAVIGATING THE BUSINESS SIDE OF WRITING MAGAZINE!



Dear Authors, Entrepreneurs, and Innovators,

Welcome to the inaugural edition of "Authorpreneurship: Navigating the Business Side of Writing" magazine, dedicated to capturing the essence of the 2024 Authorship Summit!

In this digital publication, we are excited to showcase the diverse voices, inspiring stories, and valuable insights shared by our esteemed speakers, attendees, and sponsors throughout the summit.

As you flip through the pages of this magazine, you'll discover:

- 1. Expert Advice: Gain invaluable wisdom and practical tips from industry experts on writing, publishing, marketing, and entrepreneurship.
- 2. Success Stories: Be inspired by the journeys of fellow authors and entrepreneurs who have turned their passion for writing into successful businesses and brands.
- 3. Innovative Strategies: Explore innovative approaches and cutting-edge strategies for leveraging your writing skills to drive business growth and achieve your goals.
- 4. Networking Highlights: Relive the memorable moments and connections made during the summit, as we celebrate the power of collaboration and community in the world of authorship.

We invite you to immerse yourself in the pages of this magazine and embark on a journey of discovery, learning, and inspiration. Whether you're a seasoned authorpreneur or just starting out on your writing journey, "Authorpreneurship" magazine is your go-to resource for navigating the ever-evolving landscape of the publishing industry.

Thank you for being a part of the 2024 Authorship Summit and contributing to its success. Together, let's continue to write our way to greatness and shape the future of authorship!

Warm regards,

Sharon C. Jenkins

Summit

WRITE A BOOK

DAY ONE









TERRY WHALIN KEVIN WAYNE AUTUMN ANESI

JOHNSON

CODY PERSELL



TENITA CHANTILLY JOHNSON



DAY THREE





WRITE A BOOK

DAY TWO



VINCENT



RISHIKESH LOKAPURE



RONALDA SEDENO



EARL COBB

JAZMIN

ANDERSON



COURTNEY BAILEY





PATRICIA ROBINSON



MICHELLE





MYRNA GALAN



PHILIP BALONWU



STEVE DANSBY

WRITE A BOO

DIANA RILEY

DAY FOUR



B. ALAN BOURGEOIS

SHARON JENKINS



PAMFIA HAWKINS



WALDA COLLINS



LILA HOLLEY



MYRA WALLACE



MARINA CORYAT



LAUREL THOMAS



MARIA **PALMER**

WRITE A BOO

DAY FIVE



RENE GUTTERIDGE



MICHELLE STIMPSOM



PHEBE TROTMAN



JOAN **MONTREUIL**





ROBERT AND KEY LEE



FROM SIDE HUSTLE TO SIX FIGURES:

SCALING YOUR AUTHOR BUSINESS

BY SHARON C. JENKINS

Introduction

Starting out as a writer, many authors dream of turning their passion into a successful business. From side hustles to six-figure incomes, scaling an author business is an achievable goal with the right strategies and mindset. In this article, we will explore the essential steps and key elements to help you transform your writing into a thriving author business.

Setting the Foundation: Building Your Author Platform

Before diving into scaling your author business, it's crucial to establish a solid foundation. Building your author platform is the first step towards success. Here are the key elements to focus on:

1. Define Your Target Audience

Knowing your target audience is fundamental in creating content that resonates with your readers. Conduct extensive research to identify who your ideal readers are, their interests, and preferences. By understanding your target audience, you can tailor your writing and marketing efforts to meet their needs.

2. Create a Compelling Brand Identity

Developing a strong brand identity helps you stand out in a crowded market. Consider elements such as your author name, logo, color scheme, and tagline. These components should align with your writing style and resonate with your target audience. Consistency across your brand helps build recognition and trust among readers.

3. Build an Engaging Author Website

Your website serves as the hub for your author business. It's where readers can learn more about you, discover your books, and connect with you. Make sure your website is user-friendly, visually appealing, and optimized for search engines. Include an author bio, book excerpts, testimonials, and a blog to engage your audience and showcase your expertise.

4. Cultivate a Strong Social Media Presence

Social media platforms provide excellent opportunities to connect with readers and promote your work. Identify the platforms where your target audience is most active and create engaging content tailored to each platform. Regularly interact with your followers, share updates about your writing journey, and offer valuable insights and tips.

The Path to Six Figures: Strategies for Scaling Your Author Business

Once you have established your author platform, it's time to focus on scaling your business to reach six figures. Here are the key strategies to consider:

1. Expand Your Book Catalog

Increasing your book catalog is essential for generating multiple streams of income and increasing your reach. Continuously write and publish new books to keep your readers engaged and attract new ones. Consider exploring

different genres or sub-genres to expand your audience base.

2. Embrace Self-Publishing

Self-publishing offers authors greater control, higher royalties, and faster time-to-market compared to traditional publishing. Invest time in understanding the self-publishing process, including editing, cover design, formatting, and distribution. Platforms like Amazon Kindle Direct Publishing (KDP) and Smashwords provide excellent opportunities to reach a wide audience.

3. Leverage Email Marketing

Building an email list is a powerful tool for connecting directly with your readers. Offer a compelling lead magnet, such as a free ebook or exclusive content, to entice readers to subscribe. Regularly send engaging newsletters, book updates, and exclusive offers to keep your audience engaged and interested.

4. Collaborate with Influencers and Peers

Collaborating with influencers and peers in your niche can significantly boost your visibility and credibility. Consider guest blogging, participating in podcasts, or organizing joint promotions with other authors. By leveraging the existing audience of influencers and peers, you can reach a broader base of potential readers.

5. Invest in Paid Advertising

Paid advertising can be a powerful tool to accelerate the growth of your author business. Platforms like Amazon Ads, Facebook Ads, and BookBub Ads offer targeted advertising options to reach your ideal readers. Develop compelling ad copy and monitor your campaigns closely to optimize your return on investment.

6. Engage with Your Readers

Building a loyal reader community is crucial for long-term success. Interact with your readers through social media, blog comments, and email correspondence. Offer personalized experiences, such as exclusive content, author Q&A sessions, or virtual book clubs. By fostering genuine connections, you can cultivate a devoted fan base that supports your work.

Overcoming Challenges and Maintaining Momentum

Scaling your author business is not without its challenges. Here are some common obstacles you may encounter and strategies to overcome them:

1. Time Management and Productivity

As you scale your business, managing your time effectively becomes crucial. Set clear goals, prioritize tasks, and establish a routine that optimizes your productivity. Consider outsourcing non-essential tasks, such as cover design or social media management, to free up time for writing and strategic decision-making.

2. Financial Management

Managing your finances is essential for long-term success. Keep track of your income and expenses, invest in professional services like accounting or tax consulting, and set aside funds for marketing and future projects. Regularly review your financials and adjust your strategies accordingly.

3. Building Resilience

The journey to scaling your author business may have its ups and downs. Building resilience is key to navigating challenges and maintaining momentum. Surround yourself with a supportive network of fellow authors, seek inspiration from success stories, and continuously invest in personal and professional development.

Conclusion

Scaling your author business from a side hustle to six figures is an achievable goal with the right strategies and mindset. By building a solid foundation, expanding your book catalog, leveraging marketing techniques, and overcoming challenges, you can turn your passion for writing into a successful and fulfilling career. Stay focused, stay motivated, and never stop honing your craft. The path to success as an author is within your reach.

Note: The content of this article is for informational purposes only. Please consult with professionals for advice specific to your situation.

BUILDING YOUR AUTHORBRAND:

LEVERAGING YOUR ENTREPRENEURIAL SKILLS

As an entrepreneur with a diverse portfolio including Afrovibes TV & Radio Station, Afrovibes Magazine, and Afrovibes Cold Brew Coffee, I've had the opportunity to leverage my entrepreneurial skills to build a strong author brand. In this article, I'll share insights and advice on how fellow entrepreneurs can harness their entrepreneurial mindset to establish a successful author brand.

- 1. Define Your Author Brand: Just as with any entrepreneurial venture, building an author brand starts with clarity and intention. Define what sets you apart as an author and what you want your brand to represent. Consider your unique voice, writing style, and the themes or topics you're passionate about. Your author brand should reflect your values, personality, and expertise, resonating with your target audience.
- 2. Establish Your Platform: In today's digital age, having a strong online presence is essential for authors. Create a professional author website or blog where readers can learn more about you and your work. Use social media platforms to connect with your audience, share updates about your writing journey, and engage in conversations with readers. Building a robust platform will help you reach a wider audience and cultivate a loyal following.
- 3. Leverage Your Entrepreneurial Skills: As an entrepreneur, you possess valuable skills that can be applied to your author career. Use your marketing savvy to promote your books and engage with readers. Utilize your strategic thinking to plan book launches, promotional campaigns, and pricing strategies. Draw on your creativity to develop compelling book covers, marketing materials, and author branding initiatives. By leveraging your entrepreneurial skills, you can elevate your author brand and stand out in the crowded publishing landscape.
- 4. Embrace Collaboration and Networking: Just as in entrepreneurship, collaboration and networking are key to building your author brand. Connect with fellow authors, bloggers, book reviewers, and industry professionals to expand your network and reach. Look for opportunities to collaborate on joint ventures, author events, or cross-promotional campaigns. By building relationships within the writing community, you'll gain valuable support, feedback, and exposure for your work.
- 5. Invest in Professional Development: Continuous learning and improvement are essential for authors looking to grow their brand and craft. Invest in professional development opportunities such as writing workshops, author conferences, and online courses to enhance your writing skills and knowledge of the publishing industry. Seek feedback from beta readers, editors, and writing mentors to refine your craft and produce high-quality content that resonates with readers.
- 6. Be Authentic and Consistent: Authenticity is paramount in building a strong author brand. Stay true to yourself and your unique voice in your writing and interactions with readers. Be consistent in your messaging, branding, and content across all platforms to reinforce your author identity. Authenticity and consistency build trust and credibility with your audience, fostering deeper connections and loyalty over time.
- 7. Stay Resilient and Persevere: Like entrepreneurship, the journey of building an author brand is not without its challenges and setbacks. Stay resilient in the face of rejection, criticism, or obstacles along the way. Persevere through the ups and downs of the writing process, staying focused on your long-term goals and vision for your author brand. Remember that every setback is an opportunity to learn and grow stronger as an author and entrepreneur.

In conclusion, building your author brand requires a combination of entrepreneurial mindset, creativity, and perseverance. By defining your brand, leveraging your entrepreneurial skills, and embracing collaboration and networking, you can establish a successful author brand that resonates with readers and stands the test of time.



PHILIP BALONWU

Owner, Afrovibes TV & Radio Station
Afrovibes Magazine
Afrovibes Cold Brew Coffee





NAVIGATING THE NEW FRONTIER:

ENTREPRENEURSHIP IN THE DIGITAL AGE

BY SHARON C. JENKINS

In the fast-paced digital age, entrepreneurship is like navigating an uncharted frontier. As technology advances and consumer preferences evolve, entrepreneurs need to adapt their strategies to stay ahead. But what does it take to succeed in this new landscape?

Welcome to our article, where we explore the key aspects of entrepreneurship in the digital age and provide insights for success. Whether you're a seasoned entrepreneur or just starting out, this guide will equip you with the knowledge and tools you need to thrive in the ever-changing world of business.

The Impact of Technology on Entrepreneurship

Technology has revolutionized the way we do business, opening up new possibilities and opportunities for entrepreneurs. One of the most significant impacts of technology is the ability to reach a global audience. With the rise of the internet, entrepreneurs can now connect with customers from all over the world, breaking down geographical barriers and expanding their market reach.

In addition to global reach, technology has also made it easier for entrepreneurs to start and run businesses. Cloud-based tools and software have streamlined processes and reduced the cost of starting a business. Entrepreneurs can now leverage technology to automate tasks, manage inventory, and even analyze data to make informed business decisions.

However, with these advantages come challenges. The rapid pace of technological advancements means that entrepreneurs need to constantly stay updated and adapt to new trends. Failure to do so can result in being left behind by competitors who embrace new technologies and leverage them to gain a competitive edge.

Advantages of Starting a Digital Business

In the digital age, starting a digital business offers numerous advantages compared to traditional brick-and-mortar businesses. One of the most significant advantages is the lower startup costs. Setting up an online store or launching a digital product requires minimal investment compared to leasing physical space and purchasing inventory for a traditional business.

Digital businesses also have the advantage of scalability. With the right strategies in place, entrepreneurs can easily scale their digital businesses to accommodate growing demand. This scalability allows entrepreneurs to reach a wider audience and potentially generate higher profits.

Another advantage of digital businesses is the ability to collect and analyze data. With the right tools in place, entrepreneurs can gather valuable insights about their customers' preferences, behavior, and purchasing patterns. This data-driven approach enables entrepreneurs to make informed decisions and tailor their products or services to meet the needs of their target audience.

Challenges of Entrepreneurship in the Digital Age

While there are numerous advantages to entrepreneurship in the digital age, there are also unique challenges that entrepreneurs must navigate. One of the biggest challenges is the level of competition in the online marketplace. With low barriers to entry, entrepreneurs are faced with a crowded and saturated market. Standing out from the competition requires innovative strategies and a deep understanding of the target audience.

Another challenge is the ever-changing landscape of digital marketing. With new platforms and algorithms emerging constantly, entrepreneurs need to stay updated and adapt their marketing strategies to reach their target audience effectively. This requires continuous learning and a willingness to experiment with different marketing channels and tactics.

Cybersecurity is also a major concern for digital entrepreneurs. With the increasing prevalence of data breaches and online scams, entrepreneurs need to invest in robust security measures to protect their customers' data and maintain their reputation. Failure to prioritize cybersecurity can result in devastating consequences for both the business and its customers.

Essential Skills for Digital Entrepreneurs

To succeed in the digital age, entrepreneurs need to possess a unique set of skills. One of the most essential skills is adaptability. The ability to quickly pivot and adjust strategies in response to changing market conditions is crucial for survival in the fast-paced digital landscape. Entrepreneurs must be open to learning new technologies, embracing emerging trends, and continuously improving their skills.

Another essential skill is effective communication. In the digital age, entrepreneurs need to be able to communicate their brand message clearly and persuasively across various digital channels. This includes writing compelling copy, creating engaging social media posts, and delivering impactful presentations. Strong communication skills are vital for building brand awareness, attracting customers, and nurturing relationships with stakeholders.

Digital entrepreneurs also need to have a deep understanding of their target audience. This includes conducting market research, analyzing customer data, and staying updated on consumer trends. By understanding their customers' needs, preferences, and pain points, entrepreneurs can develop products or services that resonate with their target audience and differentiate themselves from the competition.

Building a Digital Business Plan

A solid business plan is essential for any entrepreneur, and this holds true for digital businesses as well. Building a digital business plan involves defining your business goals, identifying your target audience, and developing a strategy to reach and engage them. It also includes determining your unique selling proposition (USP) and creating a roadmap to achieve your business objectives.

When building a digital business plan, it's important to consider the various digital channels and platforms available. This includes social media, email marketing, search engine optimization (SEO), and content marketing. Each channel has its own strengths and advantages, and entrepreneurs need to carefully select the channels that align with their business goals and target audience.

Additionally, entrepreneurs should consider incorporating analytics and data-driven decision making into their business plan. By setting up tracking tools and analyzing data, entrepreneurs can gain valuable insights into their customers' behavior, measure the effectiveness of their marketing campaigns, and make data-driven decisions to optimize their business performance.

Funding Options for Digital Startups

Securing funding is often a key challenge for entrepreneurs, and this holds true for digital

startups as well. However, the digital age has opened up new avenues for funding. Traditional options such as bank loans and venture capital are still available, but entrepreneurs can also explore alternative funding sources such as crowdfunding and angel investors.

Crowdfunding platforms allow entrepreneurs to raise funds by pitching their business ideas to a large audience. This can be an effective way to validate the market demand for a product or service and generate initial capital. Angel investors, on the other hand, are individuals who invest their personal funds in startups in exchange for equity or a share of the business. These investors often have industry expertise and can provide valuable guidance and mentorship to entrepreneurs.

Marketing and Branding Strategies for Digital Businesses

Marketing and branding play a crucial role in the success of digital businesses. In a crowded online marketplace, entrepreneurs need to develop effective strategies to attract and retain customers. One of the key strategies is to build a strong brand identity. This involves developing a unique brand voice, visual identity, and brand values that resonate with the target audience.

Social media marketing is another powerful tool for digital businesses. By leveraging platforms such as Facebook, Instagram, and Twitter, entrepreneurs can reach a wide audience, engage with customers, and build brand awareness. Social media advertising allows entrepreneurs to target specific demographics and track the performance of their ads, making it a cost-effective marketing strategy.

Content marketing is also essential for digital businesses. By creating valuable and relevant content, entrepreneurs can establish themselves as industry experts and attract organic traffic to their website. This includes blog posts, videos, podcasts, and infographics. By consistently delivering high-quality content, entrepreneurs can build trust with their audience and drive conversions.

Tools and Resources for Digital Entrepreneurs

The digital age has brought forth a plethora of tools and resources that can help entrepreneurs streamline their operations and achieve their business objectives. Project management tools such as Trello and Asana can help entrepreneurs stay organized and collaborate effectively with their team. Customer relationship management (CRM) software enables entrepreneurs to manage customer interactions, track leads, and nurture relationships.

In terms of marketing, there are numerous tools available to automate and optimize marketing campaigns. Email marketing platforms such as Mailchimp and Constant Contact allow entrepreneurs to create and send targeted email campaigns. Social media management tools like Hootsuite and Buffer help entrepreneurs schedule and analyze social media posts.

Additionally, entrepreneurs can leverage analytics tools such as Google Analytics and Kissmetrics to track website traffic, measure the effectiveness of marketing campaigns, and gain insights into customer behavior. These tools provide valuable data that can inform decision making and help entrepreneurs optimize their business performance.

Embracing the Opportunities of the Digital Age

In conclusion, entrepreneurship in the digital age presents both challenges and opportunities. Technology has revolutionized the way we do business, offering entrepreneurs the ability to reach a global audience, streamline processes, and collect valuable data. However, the digital landscape is also highly competitive, and entrepreneurs need to constantly adapt and innovate to stay ahead.

By embracing emerging trends, adopting a data-driven approach, and developing essential skills, entrepreneurs can thrive in the digital age. Building a solid business plan, securing funding, and implementing effective marketing and branding strategies are crucial for success. Additionally, leveraging the right tools and resources can help entrepreneurs streamline operations and achieve their business objectives.

So, whether you're a seasoned entrepreneur or just starting out, embrace the opportunities of the digital age. Navigating the new frontier of entrepreneurship requires resilience, adaptability, and a passion for continuous learning. By staying ahead of the curve and seizing the opportunities presented by the digital age, you can build a successful and thriving business in this ever-changing landscape.

Remember, the digital age is here to stay, and it's up to you to harness its power and navigate the uncharted frontier of entrepreneurship. Good luck on your journey, and may your digital business thrive in this new frontier!



NAVIGATING MEDIA, MARKETING, AND MORE:

YOUR GUIDE TO SUCCESSFUL BOOK PROMOTION WITHOUT THE MAYHEM

PHILIP BALONWU

Owner, Afrovibes TV & Radio Station Afrovibes Magazine Afrovibes Cold Brew Coffee As the owner of Afrovibes TV & Radio Station, Afrovibes Magazine, and Afrovibes Cold Brew Coffee, and the author of the Amazon bestseller book "The Untold Love Story," I understand the challenges and opportunities that come with promoting a book in today's competitive publishing landscape. In this article, I'll share insights and advice on how to navigate media, marketing, and more to promote your book successfully without feeling overwhelmed.

1. Develop a Comprehensive Marketing Plan:

Before diving into book promotion, take the time to develop a comprehensive marketing plan that outlines your goals, target audience, and promotional strategies. Identify key marketing channels such as social media, email marketing, author events, and media outreach. Set realistic timelines and budgets for each promotional activity to ensure a well-executed campaign.

2. Leverage Your Media Platforms:

As the owner of media platforms such as TV & Radio Station and Afrovibes Magazine, you have a unique advantage in promoting your book. Utilize your platforms to generate buzz and excitement around your book launch. Schedule interviews, guest appearances, and features to share your journey as an author and provide valuable insights to your audience.

3. Cross-Promote Your Book:

Leverage your existing audience and networks to cross-promote your book across different platforms. Promote your book on your website, social media profiles, email newsletters, and other marketing channels. Encourage your followers and subscribers to spread the word by sharing your book with their networks. Collaborate with influencers, bloggers, and fellow authors to reach new audiences and expand your reach.

4. Engage with Your Audience:

Building genuine connections with your readers is essential for successful book promotion. Engage with your audience on social media, respond to comments and messages, and participate in online conversations related to your book's topic. Host virtual book clubs, Q&A sessions, or live events to interact with readers and foster a sense of community around your book.

5. Offer Value-Added Content:

In addition to promoting your book, offer value-added content to your audience to keep them engaged and interested. Share behind-the-scenes insights, bonus chapters, author interviews, or exclusive content related to your book. Provide valuable resources, tips, or advice that align with the themes or topics of your book to position yourself as a trusted authority in your niche.

6. Secure Media Coverage:

Reach out to traditional and digital media outlets to secure media coverage for your book. Pitch your book to journalists, bloggers, podcasters, and influencers who cover topics relevant to your book's genre or themes. Offer them a compelling story angle, exclusive content, or access to author interviews to pique their interest and secure coverage.

7. Monitor and Adjust Your Strategy:

Track the performance of your book promotion efforts and monitor key metrics such as book sales, website traffic, social media engagement, and media coverage. Analyze what's working well and what needs improvement and be prepared to adjust your strategy accordingly. Experiment with different marketing tactics, promotional offers, and messaging to optimize your book promotion campaign.

In conclusion, promoting your book successfully requires a strategic and well-coordinated approach that leverages media, marketing, and engagement tactics. By developing a comprehensive marketing plan, leveraging your media platforms, engaging with your audience, and securing media coverage, you can effectively promote your book without feeling overwhelmed.





WHAT MAKES A GREAT BOOK COVER DESIGN



If you are self-publishing your book, these design tips should help you create a book cover that stands out and you are proud to show off.

First of all, keep track of fonts and colors to coordinate your marketing materials (social media graphics, website, stand up banner, etc.). Keep them all consistent. This will make you memorable!

Decide if you will use a stock photo or hire a photographer for a custom image for your cover. Make sure to purchase the license to any stock photos you use, and download the largest file you can so you will have a crisp, high-res image. Make sure to read the Terms of Use on the stock photo website, there could be some limitations to be aware of.

Stock photos have general content. For example, if you are looking for a redhead wearing a purple dress with pink polka dots standing on a donkey, you probably won't find anything that specific. If you need something this specific, do your research and find a professional photographer and discuss the licensing of using their photo on a book cover. Same thing with an illustrator.

Please do not Google images and use them, they are someone's work and should not be used without written permission from the photographer or illustrator.

Extremely complicated covers usually give a very glaring impression of anxiety, where the designer didn't exactly know what to put in, thus, they include everything they could think of in the design. Don't do that. Keep it simple!

Another thing to keep in mind, Ai is an amazing tool but anything created in AI can not be copyrighted. Ai is not original content; it pulls from things that already exist.

Design 101

- Choose your file dimensions, check with your printer to make sure the size is available, some printers offer specific dimensions. Special size or shapes will be an added expense to keep that in mind if you have a specific budget to stay within.
- ° Clear title & subtitle that says what the book is about.
- ° Research inspiration and ideas but do NOT copy anyone's design.
- Use the rule of 3rds.
- ° Clear eye-catching focal point.
- Use no more than 2-3 fonts, too many fonts is distracting to the design.
- Symmetry is your friend.

Check List

- Include the author's name.
- · Avoid Clichés.
- ° Attract your target audience with an eye-catching photo.
- Think like a reader: does it prompt interest?
- Strong composition: does it stand out from other books in your category?
- Keep the big picture of your story in mind.
- Use social media for input from your fans or better yet, your target audience, friends and family may not always have the
 most useful feedback.
- For an online book printer, most likely the final file should be a high resolution JPG check with your printer to confirm what the best format they need to print.

With all this being said, rules are meant to be broken. Don't limit your imagination, be creative! Just keep these guidelines in mind, whether you are designing the cover yourself or hiring someone to do it for you.



MAXIMIZING YOUR IMPACT:

HOW TO MONETIZE YOUR MESSAGE

BY SHARON C. JENKINS

Are you passionate about sharing your knowledge and expertise with the world, but struggling to monetize your message? In today's digital age, the power of your impact goes beyond just spreading awareness. It's time to take your message to the next level and turn it into a revenue-generating machine.

In this article, we will explore strategies and techniques to maximize the monetary potential of your message. From creating compelling content that resonates with your target audience to leveraging various monetization models, we will guide you on the journey to transforming your ideas into a profitable venture.

Whether you're a blogger, entrepreneur, influencer, or content creator, this article will provide you with valuable insights and actionable tips to effectively monetize your message. No more struggling with finding the right balance between passion and profit. Get ready to unlock the hidden potential of your message and start making an impact in a way that positively impacts both your audience and your bank account.

The Importance of Monetizing Your Message

In a world where information is readily available, it's crucial to understand the importance of monetizing your message. While sharing knowledge and insights is fulfilling, it's also essential to generate income from your efforts. Monetization allows you to sustain your message, reach a wider audience, and invest in further growth.

When you monetize your message, you can dedicate more time and resources to creating valuable content, expanding your reach, and providing even more value to your audience. It's a win-win situation, where you can continue doing what you love while also benefiting financially.

Monetizing your message allows you to take your passion to the next level. By

turning your ideas into a profitable venture, you can elevate your impact and make a real difference in the lives of others. It's time to recognize the value of your expertise and start maximizing your potential.

Understanding Your Audience and Their Needs

To effectively monetize your message, it's crucial to have a deep understanding of your target audience and their needs. By knowing your audience, you can tailor your content and monetization strategies to meet their specific desires and pain points.

Start by conducting thorough market research to identify your target audience's demographics, preferences, and challenges. Use surveys, analytics, and social listening tools to gather valuable insights. This data will help you create content that resonates with your audience and drives engagement.

Once you have a clear understanding of your audience, you can develop products or services that address their specific needs. By offering solutions to their problems, you position yourself as an authority in your niche and establish trust with your audience. This trust is the foundation for successful monetization.

Identifying Monetization Opportunities

Monetizing your message involves identifying and capitalizing on various monetization opportunities. While there are several proven methods, it's essential to choose the ones that align with your audience and expertise.

One common approach is affiliate marketing. By partnering with relevant companies and promoting their products or services, you can earn a commission for every sale generated through your referral. This method allows you to monetize your audience's trust and leverage your influence.

Sponsored content is another popular monetization strategy. Collaborating with brands and creating sponsored posts or videos can provide a substantial income stream. However, it's crucial to maintain authenticity and only partner with brands that align with your values and resonate with your audience.

Creating and selling digital products is another effective way to monetize your message. Ebooks, online courses, webinars, and membership sites are just a few examples of digital products that can generate passive income. By leveraging your expertise, you can package your knowledge into valuable resources that people are willing to pay for.

Creating Valuable Content That Drives Conversions

To monetize your message effectively, you must create content that not only engages your audience but also drives conversions. Your content should

provide value, establish trust, and compel your audience to take action.

Start by developing a content strategy that aligns with your monetization goals. Identify the topics and formats that resonate with your audience and optimize your content for search engines. By combining SEO best practices with compelling storytelling, you can attract organic traffic and increase your visibility.

Focus on creating content that educates, entertains, and inspires your audience. Provide actionable tips, share personal stories, and offer unique insights that set you apart from your competitors. Remember, quality is key. Invest time and effort in crafting well-researched, well-written, and visually appealing content.

Building a Strong Brand and Online Presence

A strong brand and online presence are crucial for successful monetization. Your brand represents your message, values, and identity, while your online presence determines your visibility and credibility.

Start by defining your brand's core values, mission, and unique selling proposition. Develop a consistent visual identity, including a logo, color scheme, and typography, that reflects your brand's personality. Consistency across all your online platforms will help you establish brand recognition and trust.

To build a robust online presence, leverage social media platforms, optimize your website for SEO, and engage with your audience through various channels. Regularly publish high-quality content, interact with your followers, and participate in relevant industry conversations. By being present and active, you can attract a loyal audience and amplify your monetization efforts.

Leveraging Different Monetization Strategies

To maximize your impact and revenue, it's essential to leverage different monetization strategies. Diversifying your income streams not only reduces reliance on a single source but also allows you to cater to different audience preferences.

Affiliate marketing, as mentioned earlier, is a powerful monetization strategy. By strategically incorporating affiliate links into your content, you can earn commissions for every sale made through your referrals. Choose reputable affiliate programs that align with your audience's interests and ensure transparency with your audience.

Sponsored content is another effective strategy. Collaborate with brands that align with your niche and create engaging sponsored posts or videos that seamlessly integrate the brand's message. Remember to disclose sponsored content to maintain transparency and trust with your audience.

Creating and selling digital products is a highly scalable monetization strategy. Develop online courses, ebooks, or software that provide value to your audience. Invest time in creating high-quality products, market them effectively, and provide exceptional customer support to maximize your revenue potential.

Implementing Effective Email Marketing Campaigns

Email marketing is a powerful tool for monetizing your message and nurturing relationships with your audience. By building an email list, you can directly reach your subscribers, promote your products or services, and provide exclusive content.

Start by offering valuable incentives, such as free ebooks, templates, or exclusive access to your content, to encourage visitors to subscribe to your email list. Once you have a growing list, segment your subscribers based on their interests, preferences, or purchase history to deliver targeted and relevant content.

Create engaging and personalized email campaigns that provide value to your subscribers. Share valuable insights, exclusive offers, and behind-the-scenes content to strengthen your relationship with your audience. Don't forget to include clear calls to action that drive conversions and sales.

Utilizing Social Media Platforms for Monetization

Social media platforms offer immense potential for monetizing your message. With billions of active users, these platforms allow you to reach a vast audience, build a community, and promote your products or services.

Start by identifying the social media platforms where your target audience is most active. Focus on building a strong presence on these platforms by consistently posting engaging content, interacting with your followers, and leveraging relevant hashtags and trends.

Leverage various monetization features offered by social media platforms. For instance, YouTube allows content creators to monetize their videos through ads, memberships, and brand partnerships. Instagram offers shopping tags and swipe-up links to drive sales. Explore these features and choose the ones that align with your monetization goals.

Collaborate with influencers, brands, or other content creators to expand your reach and monetize your audience. Influencer marketing can be a mutually beneficial partnership where you promote each other's products or services to reach a wider audience and increase revenue potential.

Tracking and Analyzing Your Monetization Efforts

To effectively monetize your message, it's crucial to track and analyze your efforts. By monitoring key metrics, you can identify what's working, make data-driven decisions, and optimize your monetization strategies for better results.

Start by setting clear goals and key performance indicators (KPIs) for your monetization efforts. Track metrics such as website traffic, conversion rates, revenue per customer, and customer lifetime value. Use analytics tools to gather data and generate reports that provide insights into your performance.

Regularly analyze your data to identify trends, patterns, and areas for improvement. A/B tests different monetization strategies, landing pages, and calls to action to optimize your conversion rates. Continuously refine your approach based on the data to maximize your revenue potential and make informed decisions.

Conclusion and Key Takeaways

Monetizing your message is not just about making money; it's about maximizing your impact and reaching your full potential. By understanding your audience, creating valuable content, building a strong brand, and leveraging various monetization strategies, you can transform your ideas into a profitable venture.

Remember, success in monetization requires a combination of passion, strategy, and adaptability. Continuously analyze your efforts, stay up to date with industry trends, and be open to exploring new opportunities. With the right mindset and relentless effort, you can monetize your message and make a lasting impact on your audience and your bank account.

Key Takeaways: - Monetizing your message is essential for sustaining your impact and reaching a wider audience. - Understanding your audience's needs and preferences is crucial for effective monetization. - Identifying and capitalizing on various monetization opportunities, such as affiliate marketing and digital products, can maximize your revenue potential. - Creating valuable content that drives conversions is key to successful monetization. - Building a strong brand and online presence helps establish credibility and trust with your audience. - Leveraging different monetization strategies, such as sponsored content and email marketing, diversifies your income streams. - Social media platforms offer immense potential for monetization through features like ads, partnerships, and influencer collaborations. - Tracking and analyzing your monetization efforts allows you to make data-driven decisions and optimize your strategies for better results. - Stay adaptable, continuously refine your approach, and embrace new opportunities to maximize your impact and revenue.



TIPS ON HOW TO LAND YOUR DREAM AGENT DURING A VIRTUAL PITCH

BY MARIA C. PALMER

"Quiet on the set everyone," I shouted through the closed door. I said a prayer that for the next ten minutes my two young children and two rescue dogs would remain silent and invisible. I walked back and took a seat at my computer for my first virtual agent pitch meeting. I made my final adjustments on the pitch notes that I taped behind my computer screen making sure they were properly secured to the wall at eye level. By this time, I had practiced so much I could recite my pitch on autopilot. I had been in the querying trenches, otherwise known as Dante's Tenth Circle of Hell, for a couple of months. Aside from a beaten down ego, I had nothing to show. It felt like an endless process of throwing my work into a black hole.

One click, and I'm in the dreaded Zoom waiting room. As the computer screen blackened and the connection wheel started to spin, I could feel my heart pumping a million beats a minute. On the other end of the computer, I spotted the agent, a well-put together ex-lawyer who transitioned to the literary world. She lit up the room with her smile and kind demeanor. She made me feel immediately comfortable as she gave me the green light. "So, what do you have for me today?"

I went through my pitch just as planned, adding emphasis when necessary and stopping for questions when needed, and by the end we were old friends chatting. I just about fell off my chair when she said, "I love it. I want to read it. Please send it to me."

Throughout the rest of the day, I pitched more agents, and with each pitch I became more confident. I started to engage in conversation rather than recite my pitch on auto play. It was an empowering and uplifting experience that changed my querying tactic to solely virtual pitches, and it worked. Instead of hearing crickets, I got a 93% request rate, and I landed my dream agent. Here's what worked for me in the virtual conference world.

- 1. Research the conference- Make sure you find out who is sponsoring the conference. What are their credentials, background, and expertise? Determine if this is something that is within your budget. Remember, investing in your writing now can pay dividends later. Look at the topics the conference is covering and determine if they can be helpful to where you are now, or where you want to be in your publishing journey. Do the topics interest you and will they help to deepen your own knowledge on your writing career? Are the topics presented in a unique and interesting way, and are they something that you don't have access to for free on the internet? If you have answered yes to all, this conference is most likely a good fit for you. Bonus thoughts: Look at conference testimonials, what are others saying? Has anyone been signed at this conference?
- 2. Research the agents- Most conferences will provide a list of potential agents with short bios published prior to the conference. Take these bios to create a cursory list of potential agents. The first step is to eliminate any potential agents who do not rep your genre or are not actively looking for your type of book. Even if everything else seems perfect, without them having the ability/the want to sell your book, there is no point. Next, eliminate anyone who doesn't seem like a good personality match for you. Remember you will be working very closely with this person. If something doesn't feel right, trust your gut. Check for any other red flags or deal breakers. These are personal preferences, perhaps you are looking only at agents who live within the NYC metro area? With the people who are left, dig deeper. Find out what you can about each agent using resources like Google, QueryTracker, Doutrope, Publishers Marketplace, and Manuscript Wishlist. This will give you sold data about genres they represent, sales, response rates, acceptance rates, and if they have any specific types of books they are currently seeking.
- **3. Narrow down your list further-** Take the remaining agents left on the list. Visit the agent/agency's website. Is this agent part of a larger agency? Hence,

are you okay being one of many? Is this a new agent and if so, are they being mentored by anyone? If not, do they have the sales/contacts needed to sell your manuscript? Many agents have recently come into the scene so you need to make sure that having them on your team would be a benefit. Is this a seasoned agent, if so, might you be okay working with someone who is in high demand who may not be able to hold your hand through the process or communicate regularly? Have they recently sold something in your genre? If they haven't, take a look at the other books they've sold and find out who edited these books (this info is either in the front of the book or in the acknowledgements). Would these editors also have an interest in your type of manuscript? Remember this field is largely connection based. Also, take a look at which books/clients are part of their list. Does your manuscript/future manuscript complement this list without competing? Bonus thoughts: If you can find any interviews by the agent, listen. This will help to give you an impression of the agent and help you determine if this is someone you could work with. Remember, a good agent/client relationship is a two-way partnership. Agents are people just as authors are and not every agent is a match for every author.

- 4. Register for the conference- Register for the conference and simultaneously the agent pitches. Keep a list of who you will be pitching and keep notes on each agent. These notes could include reasons why you think you are a match for this agent, your genuine love of a book or an author the agent represents, and any common interests that they have stated in their public bio. (While research is key, don't be sketchy by stalking these people). When you receive your pitching schedule, create a master schedule for yourself so that you know who you are meeting with when. Bonus thought: I also found it helpful to include bathroom and lunch breaks in my schedule, so I didn't need to worry about "necessities" throughout the day.
- **5. Practice, polish, perfect-** Practice your pitch all day, every day up until you attend the conference, to anyone who will listen and even those who won't. My dogs became my first victims, I mean listeners, an easy audience. Other than the occasional snore, they always seemed happy with anything I said. As my confidence rebounded, I then moved to less innocuous individuals like my husband, my co-author, and other friends, many of whom had worked in the media. All a little harder to win over. They asked me hard questions, acted uninterested, got distracted, interrupted me, and did anything and everything to throw me off guard. Practice different times in different situations. Force yourself to be out of your comfort zone because when you are in the moment these experiences will help you to succeed.
- **6. Set up your space-** Make sure you set up your space for anything and everything you might need the night before. I recommend sitting in a comfortable chair and having your computer on a table with a pen, paper, your pitch, the schedule for the day, any agent notes and/or any questions you'd like to ask, a bottle of water and any other reference material you might need. Bonus thought: I like tape my pitch notes behind my computer at eye level in case I get lost.
- **7. Dress for success- I** know lots of conferences say, "Come as you are." I disagree. Wear professional clothes. Look camera ready. Make sure there is enough light in the room so the agent can see you clearly. Smile. Check yourself in the mirror before you go on camera with an agent. Is there anything stuck in your teeth? Does your hair look brushed and styled? These are ways to make the best first impression with someone who will be a potential business partner.
- **8.** Make sure you are completely ready **15** minutes before- Make sure you minimize the background noise as much as possible. Got kids, got pets? Yes, so do I. Find a space in your house where they will not be when you are on pitching an agent. If this is impossible, try to have someone take them outside the house for the time you are online. Nothing screams unprofessional like loud noises in the background. After the space is clear of distractions, be sure to have your computer booted up, test your camera, and have the Zoom link just ready to click at least **15** minutes before. There is nothing worse than showing up late to a meeting with a potential agent when you only have a limited amount of time because your computer didn't boot in time. The only thing you should think about when entering the virtual room with an agent is pressing the start meeting button. You want to make sure you can maximize your precious time and theirs.
- **9. Smile and have fun-** Enjoy the moment when you are pitching. You've done everything that you can do to prepare, now celebrate. No matter what the outcome is, you are gaining access to an industry professional who is listening to the pitch for the book you created. They are your audience for the next small amount of time, and their industry experience and advice can help you. Listen, ask questions, and take advantage of this. You got this! Good luck!!

OUR PLAYBOOK FOR SUCCESS INCLUDES GOING HOME



What is the one thing I have in common with Nashville, Seattle, Dayton, Gaithersburg, Charlotte, Phoenix and Savannah?

Well...over the past forty-years and through various stages of my life and career, I have once called each of these cities HOME.

Yes. My wife, Charlotte D. Grant-Cobb, PhD and I now call the historic, vibrate and growing city of Savannah, Georgia home.

However, after over four decades together, we now have a proven playbook for managing the most important aspects of being an entrepreneur and successfully managing change. They are Changing Behavior and Changing Mindset.

We all should become familiar with the Six Stages of behavioral change.

Ervin (Earl) Cobb and Charlotte D. Grant-Cobb, PhD

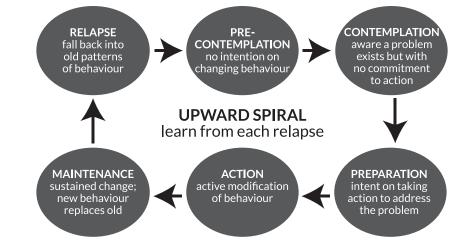
The Cobbs are widely recognized as two of the nation's rising-stars among Self-Improvement, Leadership, and Professional Development authors, lecturers and speakers. The collective seriousness and wit of their work has been described as perfect for "those seeking personal growth, change and life enrichment but not quite ready for Dr. Phil."

Together, they have authored 15 published books and over 100 published articles in the Leadership, Project Management, Professional Development and Self-Help genres.

They currently reside in Savannah, Georgia.

You can read about and contribute to their new book, to be release this fall titled "The Anatomy of Successes: What We Now Know and Why It Matters" by going to: https://richerlifellc.com/success-survey

STAGES OF CHANGE



Stages of Behavioral Change

Most successful entrepreneurs and professionals start out with no intention of making a change...in their lives, in their businesses or in their careers.

Then, something happens...dissatisfaction, slow business or career growth, job misalignment, lack of financial or organizational performance, internal conflict or an unexpected change in marketplace or work environment...and not making a change is not an option. The upward spiral of behavioral adjustments and finally acceptance leads to a platform for success during the next stage of their personal and professional lives. Quickly learning from "relapses" is key to establishing a sustainable change in behavior.

However, we have learned that a sustainable change in "behavior" without a corresponding change in "mindset" can be problematic.

The change in "mindset" (i.e., your established set of attitudes) is a critical part of completing any change. A mindset that does not fully embrace and embody the characteristics of an unfamiliar environment typically results in short-lived and substandard performance and success.

We have also found that one of the most effective methods to gain this critical

change in mindset --- one that will fully release your personal and professional strengths --- is one which takes specific and overt "actions" on your part. We have summarized these actions within an acronym that has held a prominent position in our playbook for success for years.

The acronym is HOME.

Have confidence in your ability and experience. (You have paid the price, reap the rewards.)

Own the responsibility to take the initiative to let people know who you are. (Tell your own story.)

Move quickly and methodically into available roles of leadership and responsibility. (People believe what they SEE and not what you SAY.)

Envision the most successful and broadest outcomes. (Remember, if you can think it, you can do it.)

If you are contemplating a change (of any type) which moves you in the direction you currently desire-then, go for it.

Just remember- first change your behavior to adjust to your unfamiliar environment and then, change your mindset - by going H.O.M.E.

EXPLORING THE ENTREPRENEURIAL MINISTRY:

A JOURNEY OF EMPOWERMENT

BY SHARON C. JENKINS



In the bustling landscape of entrepreneurship, where does faith intersect with business acumen? How can biblical principles guide individuals towards personal and professional success? These questions find their answers in the Christian Entrepreneurial Organization (CEO) ministry, a beacon of empowerment established in 1988 by the Windsor Village United Methodist Church. Let's delve into the remarkable journey of this ministry, its mission, initiatives, and aspirations for the future.

Genesis of the CEO Ministry:

The CEO ministry emerged from a vision to equip individuals with both practical planning skills and timeless biblical principles essential for enriching personal and business success. Founded with a core group of 20 passionate business owners, the ministry embarked on a mission to empower entrepreneurs and nurture a community rooted in faith and excellence.

Milestones and Highlights:

Over the span of 36 years, the CEO ministry has witnessed significant milestones, including the annual Marketplace Expo, Authors Showcase, Business Symposiums, and Scholarship Ball. Notably, the ministry played a pivotal role in assisting other churches nationwide in establishing similar business-focused initiatives, thereby extending its impact far beyond its local roots.

Supporting Aspiring Entrepreneurs:

To support aspiring entrepreneurs, the CEO Ministry is rolling out monthly business seminars dubbed "Coffee, Conversations, Coins, and Creativity." These sessions serve as a launching pad for individuals seeking guidance and inspiration to kickstart their entrepreneurial journey.

Scholarship Program:

The ministry's scholarship program meticulously selects deserving students based on academic achievements, church involvement, community service, and future aspirations, ensuring that support is provided to those who embody its values and principles. The CEO Ministry has given away over a \$1Million in scholarships.

Success Stories:

The fruits of the CEO ministry's labor are evident in the success stories of scholarship recipients who have gone on to pursue diverse paths, from internal medicine to entrepreneurship, embodying the spirit of excellence and service instilled by the ministry.

Guiding Principles:

At the heart of the CEO ministry lie values of faith, integrity, and character,

underpinning its approach to entrepreneurship and scholarship distribution. Trusting in divine providence, members strive to conduct business with unwavering principles, guided by the belief that goodness will be bestowed upon those who walk in righteousness.

Fostering Community and Collaboration:

Through monthly meetings, seminars, and online platforms, the CEO ministry fosters a supportive community where entrepreneurs can share experiences, exchange ideas, and forge meaningful connections. Educational programs equip members with the necessary skills and knowledge to thrive in the competitive business landscape.

Evolution and Adaptation:

In response to changing needs, the ministry has embraced technology, transitioning to online meetings and virtual platforms for events like the Marketplace Expo. A robust social media presence ensures broader outreach and engagement with a diverse audience.

Long-Term Goals:

Looking ahead, the CEO ministry envisions cultivating a kingdom-centered business community characterized by prosperity, networking, and emerging enterprises. By nurturing relationships and promoting excellence, the ministry aims to shape a new generation of ethical and innovative entrepreneurs.

Get Involved:

Individuals and organizations interested in supporting the ministry's mission and initiatives can reach out to the Windsor Village United Methodist Church via phone or email, contributing to the growth and sustainability of this transformative endeavor.

Future Outlook:

As the CEO ministry continues to evolve, its focus remains steadfast on cultivating leaders who prioritize integrity, innovation, and service. With unwavering faith as its guiding light, the ministry endeavors to impact not just local communities but also the broader landscape of business and entrepreneurship.

In conclusion, the CEO ministry stands as a testament to the transformative power of faith-driven entrepreneurship, inspiring individuals to pursue their dreams with excellence, integrity, and a deep sense of purpose. As it charts a course into the future, the ministry remains committed to empowering and equipping individuals to thrive in both business and life, guided by the timeless wisdom of scripture and the boundless possibilities of entrepreneurial spirit.



FROM CALLING TO PURPOSE:

A CHRISTIAN'S GUIDE TO WRITING AN IMPACTFUL NON-FICTION BOOK

BY AUTUMN ANESI

There is something about having your own book. Even better when the Lord has given you a mission, a purpose and you get to share it with the world. Here at Red Cord Publishing we believe everyone has a story to tell. Everyone has a testimony and if you feel called to, you can write it into an impactful book. There's just a few steps to lay the groundwork and then you can hit the ground writing!

First step is to wait! I know, not what you're expecting. What do I mean?. I mean wait on the Lord, of course. Take some time to work out a couple of things. First any fears or self-doubt that comes up when I say, you can write a book! Fear of inadequacy, fear of failure, and fear of the unknown often holds us back. There are a lot of practical things we can do but a good reminder for us as Christian authors, is that we can turn to the one who gives us strength. Did he give you a message that can help somebody through a certain trial, challenge or phase of life? Did he call you to write this book? Remember that we are his vessels called to a higher purpose than just surviving, a higher purpose than just being creative. He gave us our story so that it can be used as a testimony, a shining light that can show people if I did this you can too!

Next step is to continue talking to the Lord about what your unique message is. What is it that you need to share and to whom? Why do you think He wants you to share it? This can not only help you identify your niche, target audience and book objective but also really grounds you in why you're writing this book. This keeps you going in the times it's hard to pick up the pen. When insecurity sets in, picture that one person you know your book can help.

Now that you know who your book is for and what you want to share, get it

organized and outlined! Start with a working book title (don't feel pressured this can change) and subtitle. Start with making a table of contents. Name every chapter with a title and subtitle. Brainstorm, play with the order, don't feel the need to make it perfect it may change and expand as you write. Now write a thesis statement for each chapter. A thesis is a concise sentence or two that captures the essence and purpose of the chapter. This outline will serve as a guide, keeping you focused and inspired as you delve deeper into each chapter.

Once you have the book outline, begin outlining each chapter. Break down the content into sections. Our favorite structure for this outline is to start with a hook to capture the audience, move into your thesis statement then supporting content for your thesis such as research and key points. Outline the stories you want to use that illustrate your points, add in the key takeaways at the end and then wrap it up with a segue into the next chapter. This approach helps manage the vast ocean of thoughts into streams that flow into a coherent, impactful message.

In conclusion, your book has the potential to be a powerful instrument of God's work in the world. By adopting this outlined approach, you're not just organizing your thoughts; you're crafting a journey guided with clarity and purpose. This method along with the Holy Spirit's guidance will get you through the moments of uncertainty and help you to overcome the barriers of writer's block. Remember, in the hands of a faithful servant, words can become a profound testament to God's grace and power. If you feel you need more guidance and help, we are here for you at Red Cord Publishing.





EDITORS WANTED NEEDED BY AUBREY PARRY

Picture this: you're on the hunt for a new book. You pick one up that sounds amazing and reminds you of your favorite book. Then, you read it and realize the characters have no depth, the sentences are choppy and jump around from place to place without any clear connection, the author uses the wrong there/their/they're throughout the entire book, and so many other issues. More often than not, these situations discourage readers from ever finishing the book or from purchasing another one from that author in the future, and sometimes it can even make them discourage their friends from reading those books.

Most people are aware that these issues come from a lack of editing. But if you're not thinking about how that need for editing applies to the books you are writing and will write, you're missing out on a huge opportunity to help you get ahead in the publishing world.

So what can editing do for your work? We'll look at the impacts of both self-editing and professional editing.

Self-Editing

Many authors have an image in their heads of just sitting down and typing out a bestseller on the first try, but those writers are actually rare exceptions—and are usually supported by really good professional editors. Most people have to write at least a few drafts before they end up with the professional end product. Doing at least one round of self-editing on your book can help you get closer to that bestseller-book quality.

Self-editing can take several forms: rewriting draft after draft of the book until you feel like you can't get it any better, having other people read your book for free to give you their feedback, and using technological tools like spell checkers

and other Al programs. Many authors self-edit with all of these, and others only use a couple, but for most people, it's important to at least do some sort of self-edit before moving on to the next stage of publishing a book for three main reasons.

First, self-editing helps you make sure you've written the story you intended to tell. Whether you plan your books before you write them or just jump into them with only a vague idea of what the story is supposed to be, the process of writing often exposes new parts of the plot and characters that give you a better understanding of what the story is actually about. Going through the book after you've written it allows you to ensure your words capture that deeper understanding throughout the book rather than just at the end.

Second, self-editing gives you the opportunity to evaluate what's most important for the readers to know and what needs to be kept as background knowledge for yourself. Even if you've planned everything out, once you get to the end, realizing how everything worked out and being able to see the actual pacing in writing can sometimes change how much detail you want to include for different scenes. Reading through the book again with the purpose of cleaning it up allows you the chance to refine the pacing and make sure that every included detail is essential.

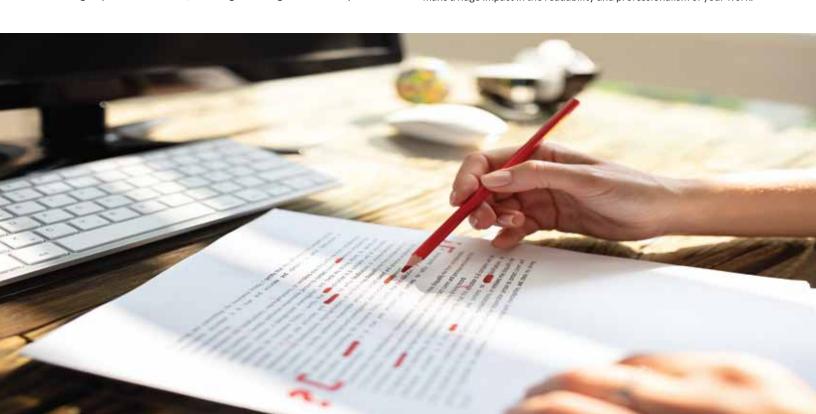
Third, self-editing sets you up for better success as you work with a professional editor. If a professional editor has to fix obvious plot holes or spelling mistakes that you could have fixed yourself, they'll have less time to help you understand certain genre expectations you might be missing that are less obvious or to suggest different word choices if the connotation of the one you used is wrong. And the more you edit the book to the best of your ability, the more time they will have to help you in the areas you might not be as trained or knowledgeable in.

Professional Editing

Professional editors can take your writing to the next level. They come with all sorts of specialties, experience, and training, and you'll have to decide what professional support you need to be successful.

If you're at the beginning of your author career, you might need support from several different types of editors. When working with any editor, be sure to clarify with your editor what types of things they will look for to ensure everyone's expectations are aligned. Generally, developmental editors can help fill in plot holes, meet genre expectations, and get the pacing just right. Substantive or line editors can make your sentences say exactly what you mean and can enhance the flow from sentence to sentence. Copyeditors can catch the spelling, grammar, and punctuation mistakes that spell checkers don't always notice or just get wrong.

However, if you're further along in your career and have gained a deep sense of what your readers like and how to make your writing flow, you may need less support. A copyeditor can catch those details that may seem small but that can make a huge impact in the readability and professionalism of your work.





BEYOND BOUNDARIES:

NAVIGATING DIVERSITY AND INCLUSION IN PUBLISHING

B ALAN BOURGEOIS

In the vast landscape of publishing, the journey towards diversity and inclusion has been a winding road, often fraught with challenges and resistance. As a White Baby Boomer, my commitment to this cause might seem unexpected to some. Yet, my identity as a gay man and my extensive experience working with diverse authors across various industries over the past four decades have shaped my perspective profoundly. It is from this unique vantage point that I advocate for the imperative of diversity and inclusion within the realm of publishing.

Diversity and inclusion are not merely buzzwords; they are fundamental pillars upon which any progressive industry must stand. However, understanding how these principles translate within the publishing world requires a nuanced exploration. We need only reflect on the historical context of book bans, from past eras to contemporary movements like those spearheaded by the Moms of Liberty, to comprehend the pervasive role of fear in stifling voices and perpetuating ignorance.

Fortunately, the landscape of publishing has evolved significantly, becoming more accessible and inclusive than ever before. The barriers to entry have been dismantled, enabling individuals from diverse backgrounds to share their narratives authentically. This shift has catalyzed a transformation within the industry, moving away from its once homogeneous landscape dominated by white male perspectives toward a more vibrant and representative tapestry of voices.

The democratization of publishing has empowered marginalized communities to reclaim their narratives, fostering an environment where stories are no longer commodified solely for profit but cherished as vessels of cultural exchange and understanding. Yet, with this newfound opportunity comes a weighty responsibility. Minorities are tasked not only with crafting compelling



stories but also with bearing the mantle of cultural ambassadors, offering insights into their lived experiences and perspectives.

Moreover, as we navigate the ever-expanding digital realm, encompassing platforms like the metaverse and beyond, the potential for storytelling knows no bounds. It is incumbent upon us to harness these tools innovatively, leveraging technology to amplify marginalized voices and broaden the horizons of storytelling. However, this journey towards inclusivity extends beyond the act of creation; it necessitates a commitment to nurturing future generations of readers and writers.

Amidst the backdrop of political turbulence and regressive ideologies, it falls upon us, as representatives of our respective communities, to band together in solidarity. We must advocate for robust educational initiatives that promote literacy and critical thinking, countering the forces of censorship and ignorance. Our mandate is not merely to write stories but to cultivate a culture of empathy, understanding, and enlightenment.

In confronting the specter of book bans and cultural censorship, we must stand resolute in our dedication to the power of literature as a force for social change. Our stories serve as beacons of hope, illuminating the path towards a more equitable and inclusive future. As we navigate the complexities of our world, let us heed the call to action, forging alliances across boundaries of race, gender, sexuality, and beyond. Together, we can champion diversity and inclusion in publishing, enriching our collective tapestry with the kaleidoscope of human experience.



EMPOWERING VOICES:

CHAMPIONING DIVERSITY AND INCLUSION IN PUBLISHING

BY SHARON C. JENKINS

In today's rapidly evolving world, the spotlight on diversity in publishing is more intense than ever, underscoring its significance not just as a trend but as a pivotal shift towards inclusivity. This focus is underscored by insights from a 2021 article, "Diversity and Inclusion in Publishing: What Do We Know?", revealing the critical stance the publishing industry is taking towards embracing diversity and inclusion at its core. As you navigate through the pages of literature and articles, the call for a more diverse range of authors and stories becomes apparent, highlighting the essential need to reflect the true tapestry of human experiences.

This journey into the realms of diversity in publishing brings to light the importance, challenges, and remarkable strides being made towards establishing a more inclusive literary world. From identifying the hurdles that impede diversity to celebrating the innovative initiatives propelling it forward, the narrative of this article is designed to provide you with a comprehensive understanding of why championing diversity and inclusion is not just beneficial but necessary for the enrichment of literature and society alike.

The Importance of a Diverse Publishing Industry

Understanding the necessity of diversity in publishing illuminates the path toward a more inclusive and representative literary world. Here are key insights into why a diverse publishing industry is essential:

1. Promotion of Varied Voices and Perspectives:

Diversity in publishing is critical for showcasing a broad spectrum of voices, perspectives, and experiences, ensuring literature is a true reflection of the global community.

A lack of diversity among publishers can result in literature that mirrors a narrow worldview, depriving readers of the rich tapestry of human experiences.

2. Benefits of Diverse Teams and Literature:

Teams with diverse backgrounds outperform their homogenous counterparts, enhance cultural responsiveness, and promote ethical practices within the publishing industry.

Diverse voices in literature challenge stereotypes, foster empathy, and broaden readers' understanding of the world.

Gender-diverse research teams produce more highly cited papers, indicating the quality and impact of diverse intellectual contributions.

${\bf 3.\,Addressing\,Disparities\,and\,Encouraging\,Inclusivity:}$

The publishing industry acts as a cultural tastemaker, influencing broader media landscapes such as television, film, and theater. It holds the

power to shape societal norms and values.

Despite efforts to enhance diversity, the industry remains predominantly Caucasian, with a significant disparity in representation among staff and authors.

Initiatives like #OwnVoices and commitments from major publishers to improve diversity efforts signal progress, but continuous action is required to address systemic disparities.

By acknowledging these points, the publishing industry can work towards creating a more inclusive environment that not only reflects but also respects the diversity of society.

Innovative Initiatives Championing Diversity

In response to the critical need for diversity in publishing, several innovative initiatives have been launched aiming to reshape the landscape:

• Publishing House Initiatives:

Many publishers are now actively promoting books by diverse authors and ensuring diversity within their staff. This is a crucial step toward creating a more inclusive literary world that mirrors the true diversity of society.

Open Access (OA) publishing is gaining traction, allowing readers worldwide to access publications without any charges. This move is significant in democratizing access to information and knowledge, and breaking down barriers that have traditionally restricted access based on socioeconomic status.

The Publishers Association (PA) and Cambridge University Press & Assessment are leading by example, with PA focusing on improving inclusivity across the industry and Cambridge establishing global staff networks to foster diversity, inclusion, and belonging.

• Community and Online Initiatives:

Online platforms and communities like the Asian American Writers' Workshop, Books & Boba, and CAN'T LIT are spotlighting authors from diverse backgrounds through magazine articles, podcasts, and discussions. These platforms provide an essential space for underrepresented voices to be heard and celebrated.

The Disability Visibility Project and Disabled Writers are creating and amplifying disability media and culture, while Editors of Color is helping to diversify the industry by connecting organizations with professionals of color.

Podcasts such as Code Switch and Black Chick Lit offer insightful discussions on race, racism, and literature by black women authors, contributing to the broader conversation on diversity and representation.

• Awards, Mentorships, and Scholarships:

The Canadian Ethnic Media Awards and The Festival of Literary Diversity are recognizing and celebrating the contributions of ethnic professionals and literature, respectively, to the field.

Initiatives like the Faber & Faber BAME Internship and the Faber Academy Scholarship are providing training, support, and opportunities for writers from BAME and other underrepresented backgrounds, helping to break down barriers to entry in the publishing industry.

Mentorship programs such as The Editor-Writer Mentorship and Newcomer and Refugee Artist Mentorship are pairing emerging writers and artists from diverse backgrounds with experienced professionals, offering guidance, support, and opportunities to hone their craft and navigate the industry.

These efforts collectively represent a significant push toward a more diverse and inclusive publishing industry. By addressing the systemic barriers that have historically limited representation and access, these initiatives are paving the way for a more equitable literary landscape.

The Impact of Inclusion on Literature and Society

The transformative power of diversity and inclusion in literature and society cannot be overstated. Here's how embracing a variety of voices and stories enriches our world:

• Representation Matters:

For Society: Representation in literature fosters a society that values and celebrates various experiences, cultures, and perspectives, making it more inclusive and equitable.

For Individual Growth: It promotes understanding, empathy, and acceptance among individuals, contributing to personal growth and a better communal living experience.

• Benefits for Readers:

All Readers Benefit: Diverse books aren't just beneficial for those who see themselves reflected in the stories; they're crucial for all readers. They promote understanding, tolerance, and appreciation of different cultures, which is essential in today's global society.

Breaking Stereotypes: By exposing readers to a variety of cultures and experiences, diverse literature challenges stereotypes and misconceptions, paving the way for a more accepting world.

Progress in Publishing:

A Positive Trend: The publishing industry's efforts towards inclusivity are bearing fruit, albeit slowly. A recent survey shows an increase in diversity within the industry, with the percentage of those identifying as Caucasian decreasing from 79% in 2015 to 72.5% in 2023, indicating a move towards a more inclusive publishing landscape.

This shift towards greater diversity and inclusion in publishing is not just about the numbers; it's about the impact on society and literature. By championing diverse voices, we're not only enriching the literary world but also fostering a society that values and understands the breadth of human experience.

Steps to Enhance Diversity and Inclusion in Publishing

To effectively enhance diversity and inclusion in publishing, it's essential to adopt a multifaceted approach that addresses various aspects of the publishing process. Here are actionable steps that can be taken:

Understanding and Addressing Biases

- Recognize and Address Biases: Utilize resources like the ACS Reviewer Lab to gain insights into recognizing and mitigating biases, including ethnic, gender, prestige, and model biases.
- Incorporate DEIR Strategies: Make Diversity, Equity, Inclusion, and Respect (DEIR) a core principle within your organization to foster an inclusive environment.

Collaborative Efforts

- Engage with Organizations and Societies: Work alongside organizations and societies to share resources, expertise, and experiences, accelerating change in the publishing culture.
- **Diverse Editorial Boards:** Ensure that editorial boards and reviewers reflect the diversity of the research community to encourage diverse perspectives in publications.

Implementing Standards and Sharing Progress

- Set Minimum Standards for DEI: Establish and enforce minimum standards to improve diversity and inclusion throughout the publishing process.
- Track and Share Demographic Data: Collect and analyze demographic data from editors, authors, and reviewers. Share this data openly to track progress and identify areas for improvement.
- **DEI Action Plan:** Develop and implement a **DEI** action plan aimed at attracting more diverse editors, authors, and reviewers.
- Publicize Impact Goals: Craft and share a statement outlining your DEI impact goals on your publication and/or organizational website.

 Accessibility and Support
- Expand Accessibility: Ensure that journal articles are accessible worldwide by getting indexed in freely available databases like the Directory of Open Access Journals (DOAJ).
- Offer DEI Resources: Provide workshops, webinars, or content resources on topics like unconscious bias, cultural sensitivity, and inclusive language to educate and empower your team and contributors.

 Engaging the Community
- Social Media Awareness: Use social media platforms to amplify the work of minority groups and promote diversity in publishing.
- Support Diverse Publishers: Actively seek out and support publishing houses known for their diverse pool of employees and inclusive releases.
- Encourage Minority Authors: If you're an author from a minority group, write and share your stories. Publishers should actively seek manuscripts from

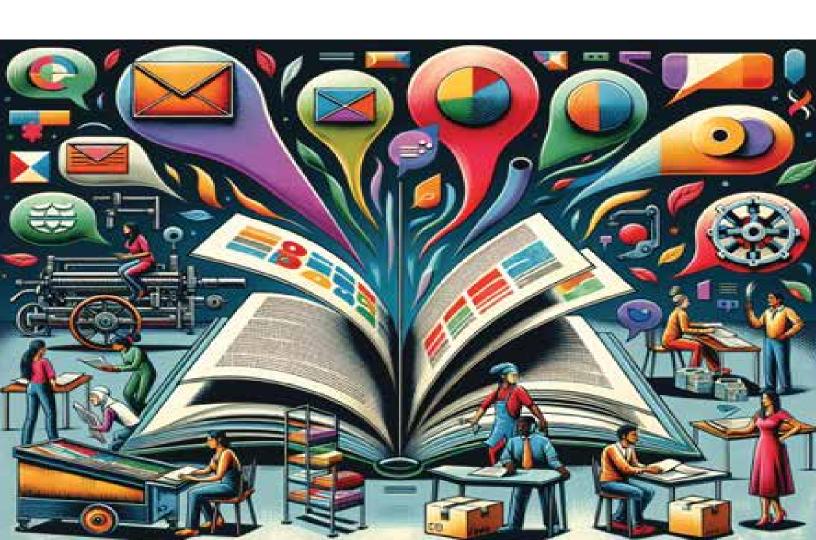
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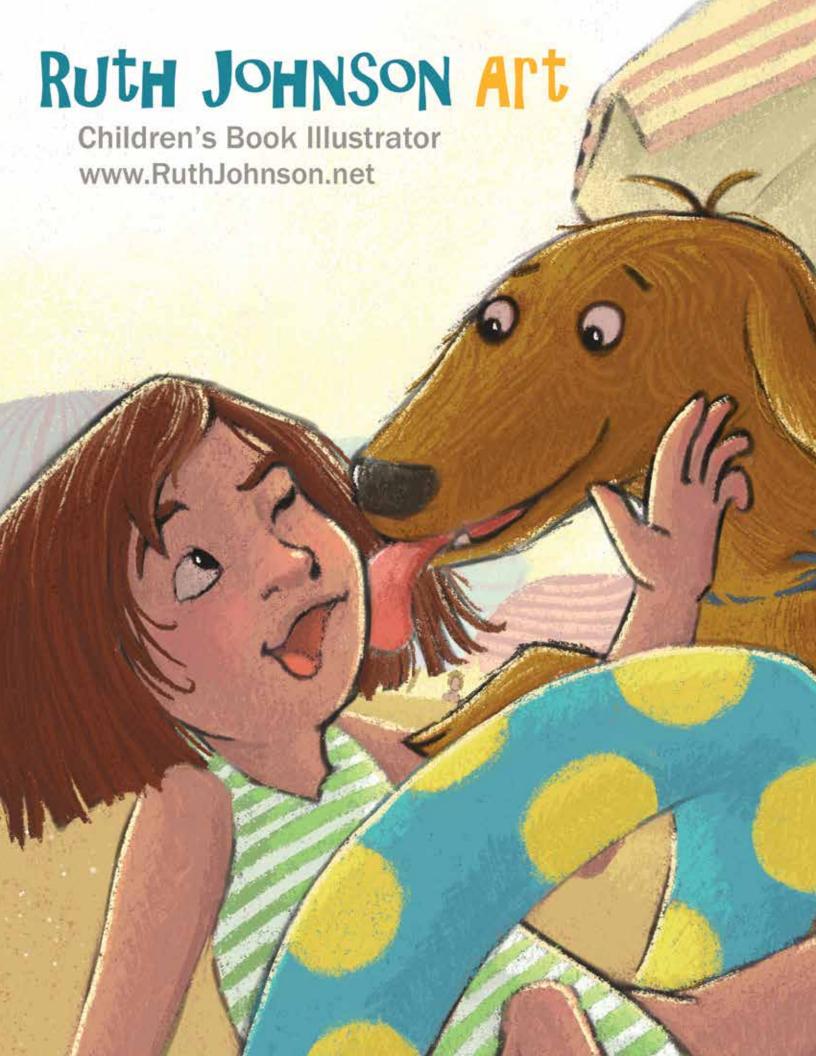
By implementing these steps, publishers, authors, and the broader community can work together to create a more inclusive and diverse publishing industry. This not only enriches the literary world but also ensures that a wider array of voices and stories are heard and valued.

Conclusion

Through the exploration of diversity and inclusion within the publishing industry, this article has illuminated not only the critical importance of amplifying varied voices and stories but also the significant challenges that must be overcome to achieve a truly representative literary world. The journey has taken us from understanding the necessity of diverse perspectives for enriching literature and society to highlighting the innovative initiatives making strides towards inclusivity. It has laid bare the systemic barriers that underrepresented authors face, reminding us of the urgent need for action to foster a more equitable publishing landscape.

As we reflect on the transformative potential of a more diverse and inclusive publishing industry, it's clear that each of us has a role to play in championing this cause. Let's commit to actively seeking out stories from underrepresented communities, supporting marginalized authors, and challenging biases within the industry. Together, we can cultivate a literary world that not only acknowledges but celebrates the multitude of human experiences, paving the way for a future where every voice is heard and valued. The journey towards inclusivity is ongoing, and your engagement is crucial in ensuring that diversity and inclusion in publishing continue to advance, enriching literature and society as a whole.







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